THE INTERCONNECTED WORLD

crops up is finding the right person to lead the growth charge. Stage right: the growth hacker. A good growth hacker has a burning desire to connect a target market with a must-have solution, and everything they do is measured by their potential impact on scalable growth. Below is a chart of modern-day growth hackers and the companies they've helped to build. We show how many of these growth hackers are interconnected, and how there are natural groupings of growth hackers around certain company genres (Microsoft and Linkedin, for instance).

WHEN STARTUPS ARE READY TO SCALE, one challenge that often

(paragraph adapted from a post by Sean Ellis)

ABOUT THIS CHART



work chronology



number of connections through or terminating at a particular company

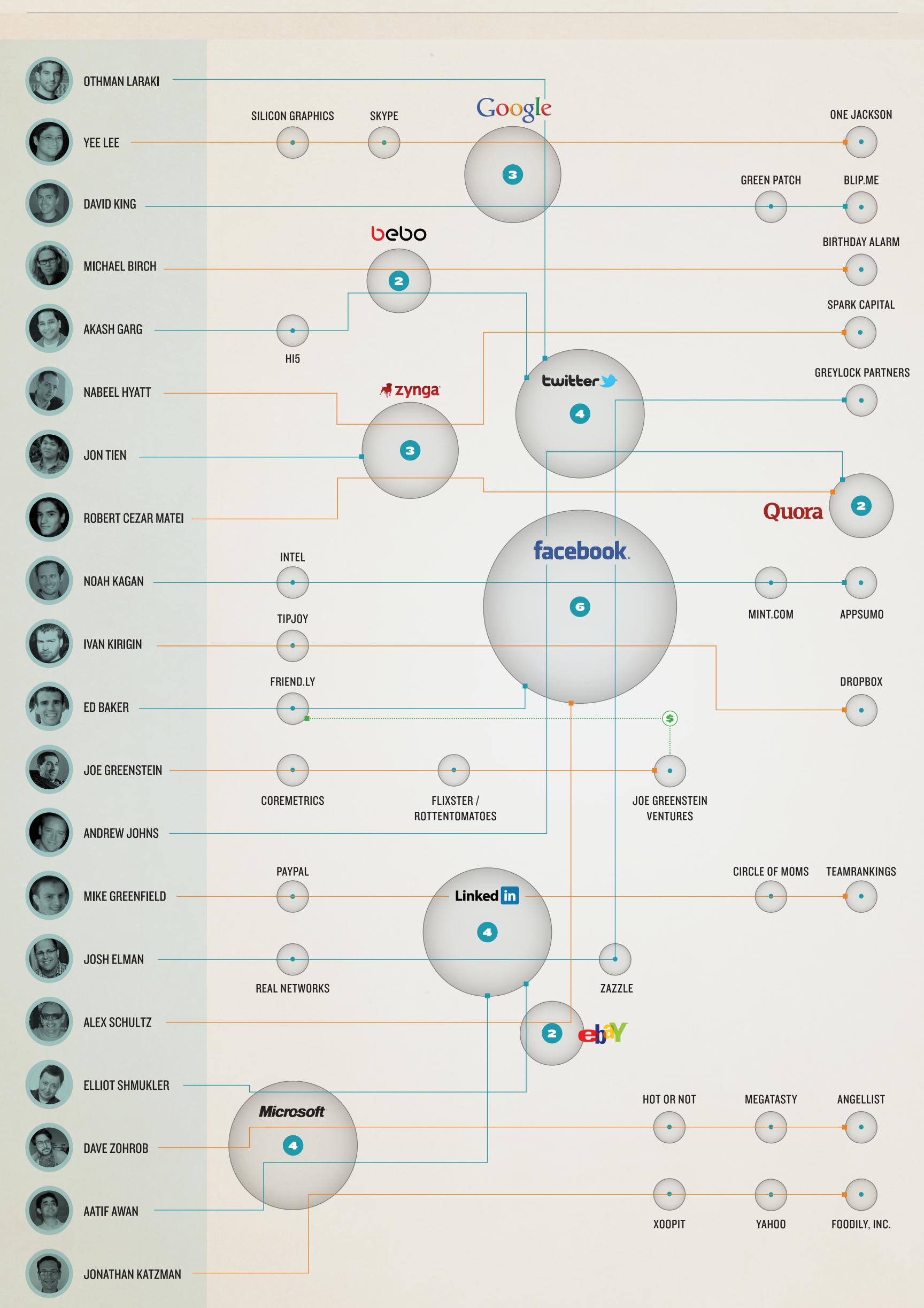


last known place of employment



circle size is determined by number of connections flowing through or terminating at a particular company

The following chart demonstrates how 20 modern-day growth hackers are related via their respective work histories.





People. Not pageviews.

SOURCE: http://andrewchen.co/2012/05/11/how-do-i-learn-to-be-a-growth-hacker-work-for-one-of-the-guys/

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