ALL ABOUT

SOCIAL MEDIA **** MONITORING TOOLS

The explosion of social media has led to a growing and bustling market for social media monitoring tools (SMM). These tools crawl blogs and social networks for brand mentions and enable companies to build communities and engage with their customers. But with hundreds of options for social media monitoring tools out there, the space is cluttered and confusing for professionals investing in the software. What follows is a collection of data from a survey conducted by oneforty that answers questions like "how much do people usually pay for SMM tools?" to "which SMM tool is best?"



Who is buying SMM tools? **ARRANGED BY JOB TITLE**

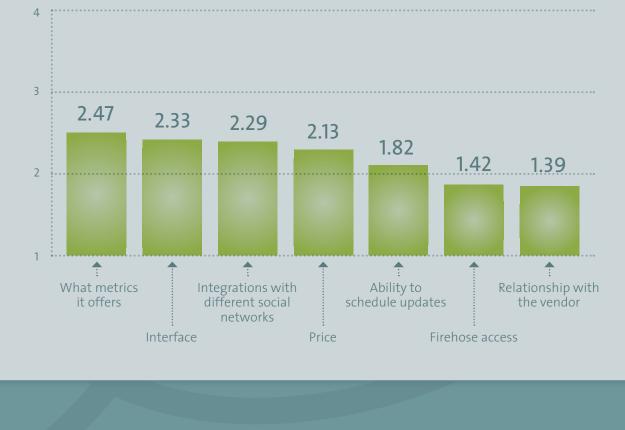
10% 10% of respondents said that they were a 10.7% "Marketing Executive." 42.9% "Social Media Manager" 42.9% 10.7% "Small Business Manager" 17.1% 19.3% "Agency Professional" "Consultant" 19.3%



selection of a SMM tool?

What factors affect the

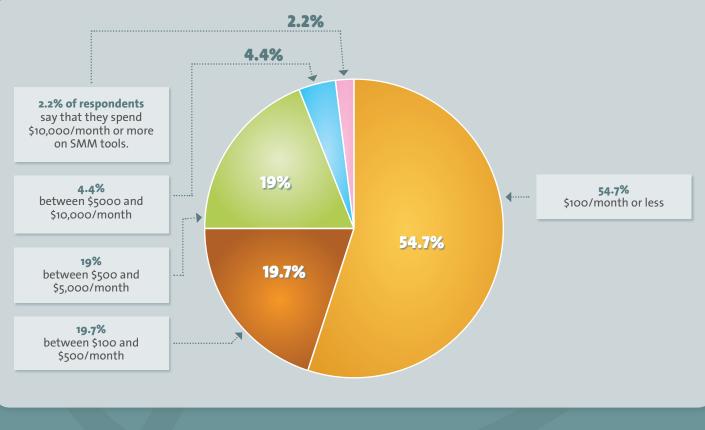
particular factor affected their selection of a SMM tool. On a scale of 1 to 4, with 4 being the most important factor. The data for each "factor" is presented as an average rating.

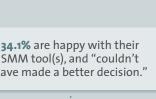


2.2%

How much do people

pay for SMM tools?

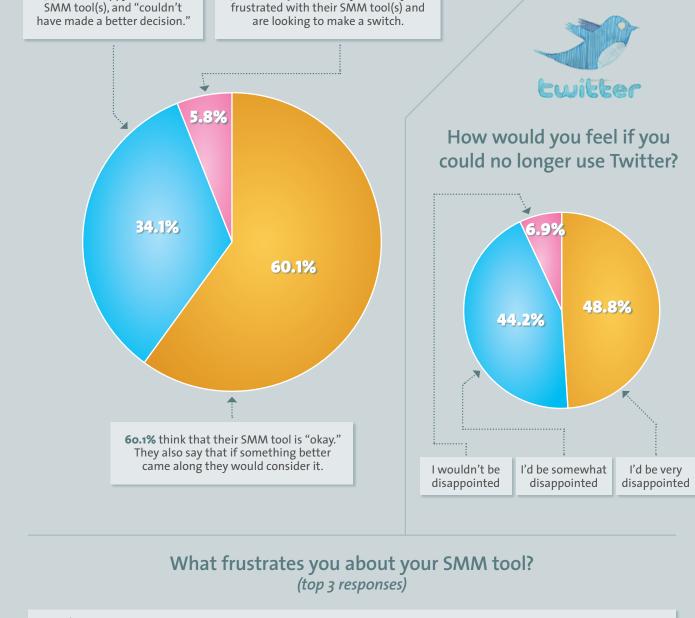




5.8% of respondents say that they are frustrated with their SMM tool(s) and

What is the satisfaction

level for SMM Tools?



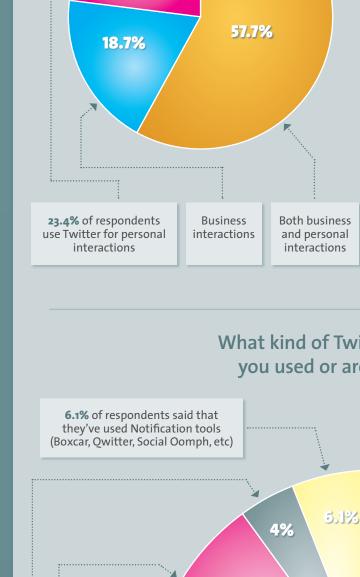
The tool is too pricey. The features don't justify the expense.

The following data was taken from a survey done by Survey.io.

The tool has an excessive lag time and fails to provide reliable, accurate data.

The tool has an excessive amount of bugs and is confusing to use. Lack of innovation.

- Using Twitter as a SMM tool
- **How many Twitter accounts** What do you use Twitter for? do you regularly use?



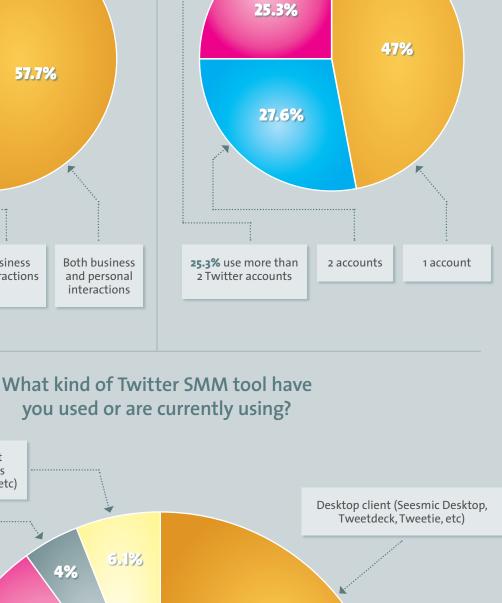
15.5%

Web-based client

(Brizzly, Ginx,

Seesmic Web, etc.)

23.4%



12.1% 23.6% 12.7%

Analytics tool

(Klout, Twitalyzer,

TwitterCounter, etc)

The best SMM tool?

26.1%

Scheduling tool

(CoTweet, Hootsuite,

SocialOomph, etc)

Mobile app (SocialScope,

TweetDeck, Tweetie, etc)

What's the Best Social Media Monitoring Tool? It depends. Below is a brief list of tools at various price levels that may or may not be the best but are certainly among the most popular and capable social media monitoring tools currently available.

Free tools

Auto-follow tool

(SocialToo, TwitterMass,

Twollow, etc.)

A TOOL THAT MONITORS **TOOLS THAT MONITOR TOOLS THAT MONITOR TWITTER & FACEBOOK SOCIAL CAMPAIGNS** SOCIAL NETWORKS & BLOGS WildFire's Social Media Monitor SocialMention Seesmic Google Reader Hootsuite BlogPulse Twitter Advanced Search AllTop Facebook Search A TOOL THAT MONITORS Google Realtime Search • Twitterverse Web Apps **UPCOMING EVENTS** A TOOL THAT MONITORS TWITTERVERSE WEB APPS **WEB PAGE CHANGES TOOLS THAT MONITOR** Monitter WatchThatPage WITH ALERTS TweetBeep Twazzup Google Alerts PostRank analytics BackType Alerts **TOOLS THAT MONITOR** • Pulse of the Tweeters Yahoo Pipes WITH SOCIAL SEARCH Twitscoop Northern Light Search Twilert Addict-o-matic Sideline Guzzle CoTweet Social Seek **TOOLS THAT MONITOR** PeerIndex BuzzFeed **COMMENTS & FORUMS** MyTweeple Buzzoo MentionMap Comment Sniper MonitorThis Twitterfall • Alterian SM2 Freemium coComment TweetMeme Board Reader TweetDeck Google Trends Tools less than \$500 per month Tools more than \$500 per month

Alterian SM₂

Beevolve beevolve.com SproutSocial sproutsocial.com SugarCRM sugarcrm.com _____ Viral Heat viralheat.com

UberVU

Trackur

Argyle Social

HootSuite Pro hootsuite.com/pro **Awareness Networks** awarenessnetworks.com

ubervu.com

trackur.com

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Radian6 radian6.com us.cision.com

products/sm2/

socialmedia.alterian.com/

Vocus BrandChats brandchats.com WHAT IS "FIREHOSE ACCESS"? When someone is given "firehose access" to a particular product, they are given access to a complete data stream, not just a sampling.

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